

Investment Experts

Our customized investment solutions, cutting edge research, and software products will drive your business ahead.

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Asset Management

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Our Software Solutions

Elevate Your Perspective



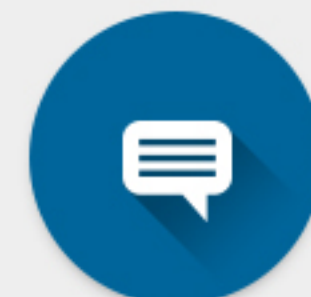
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Careers at Conning

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Our Culture

ASIA | NORTH AMERICA | EUROPE

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Our Philosophy & Approach



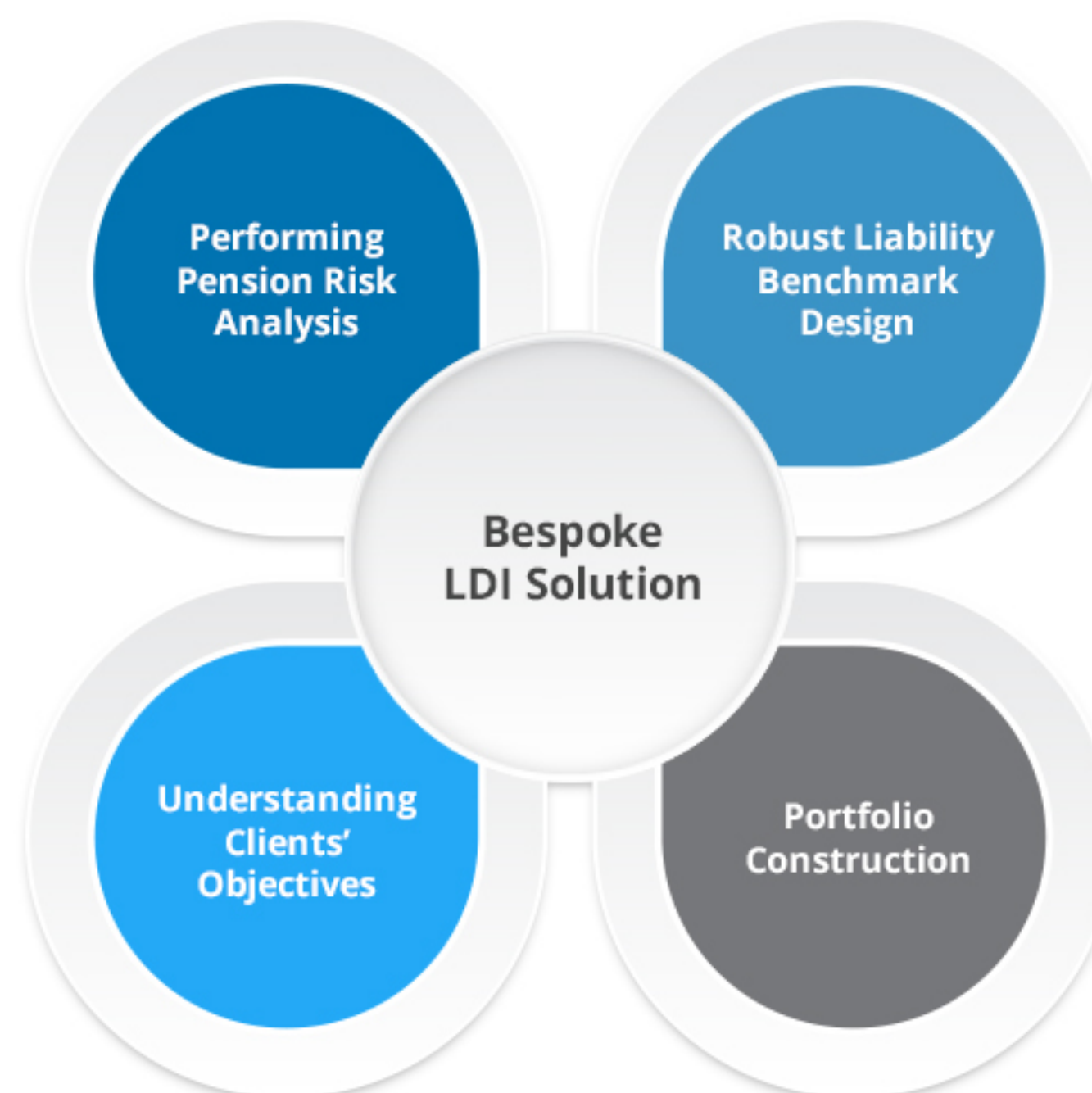
Our team, with over 35 years of combined experience developing investment strategies, can assist with increasing the probability of achieving the objectives of plan sponsors with practical market investment solutions. These include on-balance sheet LDI and ready-to-transfer annuity-like portfolios. We put our experience in asset management, actuarial, investment consulting and banking to work for each of our clients.

We believe a plan's investment benchmark can be structured to closely reference its actual liability and not doing so leaves unrewarded or unrecognized risk on the table.

We develop and manage assets relative to benchmarks that are customized to reflect each pension plan. These include customized credit benchmarks to reflect the term structure and credit spread exposure of the plan's liabilities (accounting, funding or annuity-like).

Conning's LDI solution approach includes:

- Long duration credit strategies, including corporate and government.
- Custom liability-driven benchmark strategies.
- Completion management strategies - that include customized credit completion portfolios in addition to Treasury and interest rate derivative instruments.
- Development of liability-driven strategies within the de-risking glidepath framework that clients are developing or already established.



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Meet Our Experts



Owais Rana
Head of Investment Solutions
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Sean Kurian
Head of Structuring and Derivatives PM
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Hamdan Malik
Vice President LDI Strategist
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Insurance

LDI

Global Insurance and Planning for the Future

Summarization of the page/research should go there so the reader can determine if s/he would like to continue to read.



Written by **John Richmond**
May 22, 2016

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About the Author John Richmond

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